



RISE International Workshop Summary July 2010

Workshop Title	Presenters
Business 101 – Basic Business Concepts	David Kennedy, Phillip Kim
Business 201 – Developing Your Business Plan	David Kennedy, Phillip Kim
Character Development and Healthy Relationships	Jim and Lora Pirzynski
Cooperative Learning for Leaders and Educators	Mariola Sobol
Developing a Community of Writers	Maureen Migrditchian
Effective Communication and Conflict Management	Myriam Migrditchian
Health and Nutrition	Emily and Kelsey Pirzynski
HIV / AIDS Prevention through Education	Jim and Lora Pirzynski
How to Plan a Class—Part 1	Matt Tooley
How to Plan a Class—Part 2	Matt Tooley
Team Building and Group Dynamics	Team
Teaching Young Children	Melissa Wimer
Techniques for Better Reading Comprehension	Maureen Migrditchian
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In Addition	
Building schools	Team
Micro-Finance Pilot Project	David Kennedy, Phillip Kim
Schools for Angola—Strategy, assessment, implementation	Lynn Cole
Video projects	Phillip Kim and team

Business 101 – Basic Business Concepts

This workshop will introduce the students to basic business and economic principles. The topics covered in this workshop will be used in Business 102.

Objectives:

- Basic principle of Supply and Demand and its relationship to Pricing
- Costs of running a business and differentiate between fixed and variable costs
- Revenue concepts and how to use Pricing strategies to maximize revenue
- Selling and Marketing and understanding the difference
- The importance of good management and accounting practices
- Profit, Loss, and other accounting metrics

Presenters: David Kennedy, Phillip Kim

Business 201 – Developing Your Business Plan

This workshop will present a case study, sample business plan to build and provide tangible applications for the topics covered in Business 101. In addition, each person, or in groups, will begin the process of writing a business plan.

Objectives:

- What do you love to do (or make) and can this be a business opportunity?
- Define the Product of Service
- How will you market your business? How will you get others to buy your product or service?
- How will you build your product/deliver your service? Will you need employees?
- What costs will you incur in the first two years?
- What will be your pricing strategy?
- What are your revenue projections for the first two years?
- What are your goals beyond two years? Five years from now? Ten years from now?

Presenters: David Kennedy, Phillip Kim

Character Development and Healthy Relationships

This workshop will explore character traits including empathy, excellence, fairness, forgiveness, gratitude, honesty, kindness, loyalty, patience, perseverance, respect, responsibility, self-control, and service. We will also learn how strong character is essential in developing healthy relationships.

Objectives:

- To identify positive character traits and factors that influence character growth
- To explore how strong character provides the foundation for healthy relationships

Presenters: Jim and Lora Pirzynski

Cooperative Learning for Leaders and Educators

This workshop will look at cooperative learning structures and their application in the classroom. Cooperative learning is a successful teaching strategy in which small teams, each with students of different levels of ability, use a variety of learning activities to improve their understanding of a subject. Each member of a team is responsible not only for learning what is taught but also for helping teammates learn, thus creating an atmosphere of achievement.

Objectives:

- Participants will learn about the benefits of “cooperative learning” in the classroom
- Various “cooperative learning strategies” will be presented and modeled
- Each participant will think about how to implement the strategies in their setting

Presenter: Mariola Sobol

Developing a Community of Writers

Starting with strategies such as using charts or pre-writing techniques, we will plan the writing of a unit on the student's community. He or she will use interviews, journaling and research to create a class record/book of daily life, through time in their community. They will then reflect on their common history by writing a poem.

Objective:

- To develop a community of writers deeply connected to their community and its history

Presenter: Maureen Migrditchian

Effective Communication and Conflict Management

This workshop will focus on improving communication and interpersonal skills, by teaching how to express feelings, how to express feedback constructively, how to build cooperation in teams, and how to use effective communication techniques to resolve conflict.

Objectives:

- Build awareness of verbal and nonverbal communication techniques
- Increase listening ability through active listening tactics
- Teach communication skills to improve negotiation and conflict management ability
- Address importance of team-building and ways to encourage productive team dynamics
- Provide guidance on how to have difficult conversations

Presenter: Myriam Mgrditchian

Health and Nutrition

This workshop will provide basic knowledge on good nutrition for growth and health.

We will also provide information on the importance of clean water, hygiene, and disease prevention

Objectives:

- Learn how to identify foods needed for growth, energy, and protection
- Learn the importance of hygiene/clean water and explore how to ensure clean water sources
- Learn the importance of hand washing in the prevention of disease
- Learn signs, symptoms, and prevention of cholera and diarrhea

Presenters: Emily and Kelsey Pirzynski

HIV / AIDS Prevention through Education

This workshop will cover basic information about the HIV / AIDS with a focus on ways that the virus is transmitted and how it can be prevented. We will also discuss strategies for teaching AIDS prevention to children and teenagers, and emphasize the importance of addressing this potentially devastating but preventable disease.

Objectives:

- To provide basic understanding of HIV/AIDS

- To help participants know how to protect themselves and their families from HIV/AIDS
- To equip participants to teach others, especially children and youth, and be motivated to help stop the spread of HIV/AIDS in Angola

Presenters: Jim and Lora Pirzynski

How to Plan a Class, Parts 1 and 2

This workshop will help teachers and leaders design their curriculum—from the entire course to each day’s lesson. The workshop will focus on a technique called ‘backwards design’, in which teachers focus on the overall goals of the course—and thus, each day’s lesson.

Objectives:

- Participants will learn about ‘backwards design’
- Participants will learn about goals and essential questions (versus nonessential information)
- Participants will have a curriculum, lesson and assessment modeled for them
- Participants will begin thinking about their course’s over-arching goals and how they can use ‘backwards design’ to structure their course

Presenter: Matt Tooley

Teaching Young Children

Strategies for teaching young children will be discussed and modeled. These include using hands-on activities and using as many senses as possible when introducing new information. Activities will focus on reading, writing, and math concepts. When teaching young children, the higher the interest, the more invested the students will be. Expectations for children and some child development concepts will be presented. Discussion will include community building within the classroom, encouraging risk taking and mastering concepts in place of fact memorization.

Objectives:

- To model activities that can be used when teaching young children
- To discuss age appropriate expectations for children ages 5-9
- To learn strategies to teach young children

Presenter: Melissa Wimer

Team Building and Group Dynamics

All will participate in team building games that emphasize group cooperation, getting to know one another and group dynamics. We will focus on problem solving activities to both large and small groups and will have group discussion of the process and benefits.

Objectives:

- Allow all to participate together and break down barriers
- Focus on what it takes to solve a simple problem
- Learn to process and use activities
- Understand and improve group process and communication

Presenters: Team

Techniques for Better Reading Comprehension

We will learn techniques in pre- and post-reading strategies to enhance student comprehension of texts. We will practice these techniques on various reading samples, ranging from poetry to history.

Objective:

- To improve reading literacy in a variety of materials

Presenter: Maureen Migrditchian